

# AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE PAGE OF PAGES  
 1 6

2. AMENDMENT/MODIFICATION NO. 0001	3. EFFECTIVE DATE 04 AUG 00	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)
6. ISSUED BY CONTRACTING OFFICER NAVAL RESEARCH LABORATORY ATTN: CODE: 3220.KK WASHINGTON, DC 20375-5326	CODE N00173	7. ADMINISTERED BY (If other than Item 6)	CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) TO ALL OFFERORS	(X)	9A. AMENDMENT OF SOLICITATION NO. N00173-00-R-KK04
	X	9B. DATED (SEE ITEM 11) 19 JUL 00
		10A. MODIFICATION OF CONTRACT/ORDER NO.
		10B. DATED (SEE ITEM 11)
CODE	FACILITY CODE	

### 11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended,  is not extended.  
 Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:  
 (a) By completing items 8 and 15, and returning \_\_\_\_\_ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

### 13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
	D. OTHER (Specify type of modification and authority)

**E. IMPORTANT:** Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)	16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
15B. CONTRACTOR/OFFEROR	16B. UNITED STATES OF AMERICA
15C. DATE SIGNED	16C. DATE SIGNED
(Signature of person authorized to sign)	(Signature of Contracting Officer)

The purpose of this amendment is to answer questions posed by potential offerors and to add a requirement for an oral presentation. The questions and answers are as follows:

1. Regarding the personnel qualifications for the Senior Program Analyst (Attachment No. 3, Task 4), will the Government allow years of experience to substitute for the degree requirement?

Yes. However, the burden of proof is on the prospective offeror to demonstrate that the experience offered is equivalent to the degree requirement.

2. Regarding the note on page 14 of the solicitation which states "Award may be made on a task by task basis, or in the aggregate, whichever basis is most advantageous to the Government", will the Government allow a company to respond to only one or two tasks?

Yes. The intent of this note was to indicate that award will be made for either one or more of the individual tasks or for all 8 tasks, should it be in the best interests of the Government to do so. Therefore, a company can respond to as many tasks as it feels it has the capability to perform. It is intended, however, that only one award will be made for each of the individual tasks. Should a company receive an award on more than one task, those tasks may be consolidated into one contract for administrative convenience at time of award.

3. Based on a review of the solicitation, it is our belief that there are inconsistencies in one or more tasks areas between the Statement of Work (SOW) requirements for Task 2 (pages 38-52) and the estimated level of effort and/or estimated level of materials and subcontracting (Section L-17, pages 48 and 51). More specifically, the SOW for Task Area 2.2.3 provides a highly specific and detailed description of functions and services necessary not only to research and development of new "Coatings/Composites" technologies, but to test and evaluate their performance as they are introduced to the fleet. Will the Navy comment on this possible inconsistency? We respectfully request that the Navy review the SOW requirements, and, as appropriate, provide revised estimates for subcontracting and/or direct labor.

The Navy has reviewed its requirements in accordance with your request. NRL's contribution to the program described by the Statement of Work is expected to be limited to test, evaluation, and installation of coating systems

on limited U.S. Naval platforms. NRL will also perform third party quality assurance of coating system installations to verify that they meet the standards/specifications developed by NRL for system application. To accomplish this effort however, it is necessary to add several additional labor categories to the level of effort specified in Section L-14. Therefore, the following additional level of effort is added to Task 2 of Section L-14:

**TASK 2 – SERVICE LIFE, AFFORDABILITY, MAINTAINABILITY AND SAFETY OF THE FLEET**

	YR 1	YR 2	YR 3	YR 4	YR 5	TOTAL
	HRS	HRS	HRS	HRS	HRS	HOURS
<b>Labor Category and Location of Work</b>						
<b>Paint Inspector</b>						
Contractor Facility	10000	14000	14000	14000	14000	66000
<b>TOTAL</b>	<b>10000</b>	<b>14000</b>	<b>14000</b>	<b>14000</b>	<b>14000</b>	<b>66000</b>
<b>Paint Foreman</b>						
Contractor Facility	2000	2000	2000	2000	2000	10000
<b>TOTAL</b>	<b>2000</b>	<b>2000</b>	<b>2000</b>	<b>2000</b>	<b>2000</b>	<b>10000</b>
<b>Coating/Paint Installer</b>						
Contractor Facility	16000	16000	16000	16000	16000	80000
<b>TOTAL</b>	<b>16000</b>	<b>16000</b>	<b>16000</b>	<b>16000</b>	<b>16000</b>	<b>80000</b>

The Personnel Qualifications for these positions are added to Attachment No. 3 as follows:

**Paint Inspector**

Must be National Association of Corrosion Engineers (NACE) Certified with a minimum of three years of direct experience inspecting paint systems for steel structures.

**Paint Foreman**

Must have at least 5 years of experience managing paint application efforts on US Naval vessels as it applies to the Statement of Work.

**Coating/Paint Installer**

Must have direct experience applying paint/coating systems on US Naval vessels that meet Navy and/or Military standards/specifications.

It is also noted that CDRL E001 should have CLIN 0010 in Block A and CDRL G001 should have CLIN 0014 in Block A. Any incorrect pages should be deleted.

The Government is also adding a requirement that offerors shall make an oral presentation. The following clause is added to Section L:

**L-18 ORAL PRESENTATIONS**

After receipt of proposals, but prior to the completion of the evaluation of the proposals, offerors are required to make an oral presentation. This presentation should speak to the evaluation factors as stated in Section M. Although the presentation will not be an evaluation factor, information given in the presentation may be considered by the Government in evaluating proposals. During the presentation, the Offerors must address the evaluation factors as stated in Section M. The Offeror may allocate its time among these factors as it sees fit. Cost and fees may NOT be discussed during the presentation. NRL intends the oral presentation to allow an easy method by which the Offerors may establish their capabilities to satisfy NRL's requirements, and to offer an opportunity to address the evaluation factors. Although mandatory, the content of the presentation will not become a part of any contract resulting from this solicitation

The Offeror shall submit in a sealed envelope the copy of its presentation materials that will be provided to the presenter to use for his presentation. These materials shall be submitted with the proposal on the closing date of the solicitation.

Presentation Materials: The Offeror shall not use any media or material during its presentation other than material that it provided responsive to "Presentation Materials." The offeror's presenter may speak from a bound copy of the materials or use overhead transparency copies. The presentation materials are

limited to 20 pages or transparencies (This page limit only applies to "Presentation Materials"). The pages or transparencies must be:

- (1) Sequentially numbered
- (2) Limited to key points of the offeror's presentation
- (3) In bullet format, and
- (4) Limited to a header and no more than 8 bullets or sub-bullets per transparency

The following instructions pertain to the oral presentations.

(1) **Schedule of Presentation:** Presentations will be scheduled with offerors within 5 working days after closing date of the solicitation. The presentations will be scheduled as tightly as possible, but the duration of the oral presentation process will be dependent upon the number of offers received. The order in which offerors will make their presentations to the government will be determined by a drawing of lots by the contracting officer after receipt of proposals. Once notified of their scheduled presentation date and time, offerors shall complete their presentations on the scheduled date and time. Requests from offerors to reschedule their presentations will not be entertained and no rescheduling of presentations will be done unless determined necessary by the Government to resolve unanticipated problems or delays encountered in the presentation process.

(2) **Facility:** The Offerors shall present at NRL, Building 222, Room 115. The Offerors' representatives should allow 15 minutes to check in and locate the presentation room. NRL is a secure facility and must abide by the following:

- (a) One form of identification will be required (driver's license)
- (b) No cameras, tape recorders, or other reproduction devices will be allowed.
- (c) The Government Security reserves the right to inspect all material, briefcases, etc. when entering or leaving the Government facilities.

(3) **Attendees:** Three individuals representing the Contracting Officer, and the six members of NRL's Technical Evaluation Team shall attend the presentation. The Offeror may have up to four individuals, including the presenter, attend the presentation. The presenter shall be a full time employee of the offeror's organization.

(4) **Material and Equipment.** The Contracting Officer will provide the offeror's Presentation Material submitted with the proposal, an overhead projector, screen, and transparency pens for the Offerors' use during their presentations. The offerors shall not use any other media or materials during their presentations.

(5) **Time Allowed for Presentations.** Each offeror's representative will have a maximum of one hour in which to present the offeror's capabilities to provide the services required by the Task(s) on which they have submitted a proposal.

(6) **Record:** The Offerors' "Presentation Material" submissions as well as NRL's audiotape of the presentation shall be NRL's record of the presentation. The Offeror may only present slides that it submitted with its proposal; the Contracting Officer will only retain in the record and consider those slides that the Offeror projected or expressly discussed during its presentation. A sheet will be made available for signatures and position titles of all representatives of the company.

(7) **Communications:** Immediately following the offeror's presentations, NRL's representatives may ask the Offeror to clarify a statement. Any such interchange between the offeror and the Government will be for clarification only, and will not constitute discussions within the meaning defined in the Federal Acquisition Regulations. Offerors will not be permitted to amend their proposals in response to clarifications during the presentations. The time required for clarifications will not be counted against the offeror's 1-hour time limit.

All other terms and conditions of this solicitation remain unchanged.